



# Financial Presentation for Quarter-II Sep-19 FY 2019-20

# Financial Highlights – FY-2019-20 (Up to Sep-19)



Rs. in Crores

Particulars	QII Sep'18 FY2018-19	QI JUN'19 FY2019-20	QII Sep'19 FY 2019-20	Variation QII-19-20 Vs QII-18-19	Variation QII-19-20 Vs QI-19-20
Revenue from Operations	540.33	481.99	464.24	-14%	-4%
Other Income	0.79	0.15	1.50	90%	900%
Total Income	541.12	482.14	465.74	-14%	-3%
Cost of Material Consumed	317.44	318.62	289.62		
Purchases of Stock in Trade	13.97	-	-		
Changes in Inventories	(7.15)	-9.02	16.04		
Sub-total	324.26	309.60	305.66	-6%	-1%
% to Revenue from Operation	60%	64%	66%		
Employee benefits expense	23.90	23.81	25.45	6%	7%
Other expenses	133.60	103.48	91.34	-32%	-12%
EBIDTA	59.36	45.25	43.29	-27%	-4%
Finance Cost	3.70	4.90	5.05	36%	3%
Depreciation and amortisation expense	13.10	14.06	14.00	7%	0%
РВТ	42.56	26.29	24.24	-43%	-8%

Note: Figures have been regrouped wherever required.



# Sales Comparison

	2018-19 (MT)	2019-20 (MT)		
Sales	Q2	Q1	Q2	
Pig Iron	85,278	89,242	95,184	
Castings	24,642	19,346	18,579	

	2018-19	2019-20		
	(Rs.Cr.)	(Rs	(Rs.Cr.)	
Sales	Q2	Q1	Q2	
Pig Iron	269.10	273.17	270.11	
Realisation PMT	31,556	30,609	28,378	
Castings	235.55	187.33	173.60	
Realisation Per KG	95.59	96.83	93.44	
Other Sales				
Coal Sales	14.43	-		
By-products	10.80	10.95	11.11	
Net Sales	529.88	471.45	454.82	
Freight on Sales	10.45	10.54	9.42	
Revenue from	F40.22	491.00	464.24	
Operations	540.33	481.99	464.24	

Note: Figures have been regrouped wherever required

## Financial Highlights – Quarterly



### **Other Expenses**

#### Q2 2019-20 Vs. Q2 2018-19:

- a. Decrease in Power, fuel and Water expenses
  - at Koppal Rs 12. Cr. is on account of operation of Turbo generators which were under maintenance in previous year and reduction in castings production
  - at Solapur Rs. 5 Cr is on account of generation of power from Solar plant
- b. Decrease in Store Spares and consumables consumption Rs 18 Cr on account of decrease in production of castings



# Awards and Recognition



KFIL has been recognized & awarded as "Top Organizations with Innovative HR Practices" by "Asia Pacific HRM Congress"



# Awards and Recognition



KFIL received award "Unnatha Suraksha Puraskara" from National Safety Council, Karnataka Chapter, Bangalore



# Disclaimer

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



# **THANK YOU**