



# Financial Presentation for Quarter-I June-19 FY 2019-20

# Financial Highlights – FY-2019-20 (Up to June-19)



Enriching Lives

Rs. in Crores

Particulars	QI June'18 FY2018-19	QIV March'19 FY2018-19	QI June'19 FY2019-20	Variation QI-19-20 Vs QI-18-19	Variation QI-19-20 Vs QIV-18-19
<b>Revenue from Operations</b>	496.26	540.04	481.99	-3%	-11%
Other Income	0.39	3.91	0.15	-62%	-96%
<b>Total Income</b>	<b>496.65</b>	<b>543.95</b>	<b>482.14</b>	<b>-3%</b>	<b>-11%</b>
Cost of Material Consumed	318.84	346.14	318.62		
Purchases of Stock in Trade	-	-	-		
Changes in Inventories	(5.28)	-3.80	(9.02)		
<b>Sub-total</b>	<b>313.56</b>	<b>342.34</b>	<b>309.60</b>	<b>-1%</b>	<b>-10%</b>
<b>% to Revenue from Operation</b>	<b>63%</b>	<b>63%</b>	<b>64%</b>		
Employee benefits expense	22.15	24.79	23.81	7%	-4%
Other expenses	125.95	124.69	103.48	-18%	-17%
<b>EBIDTA</b>	<b>34.99</b>	<b>52.13</b>	<b>45.25</b>	<b>29%</b>	<b>-13%</b>
Finance Cost	3.80	4.36	4.90	29%	12%
Depreciation and amortisation expense	12.80	14.29	14.06	10%	-2%
<b>PBT</b>	<b>18.39</b>	<b>33.48</b>	<b>26.29</b>	<b>43%</b>	<b>-21%</b>

Note: Figures have been regrouped wherever required.



# Sales Comparison

	2018-19 (MT)		2019-20 (MT)
Sales	Q1	Q4	Q1
Pig Iron	85,313	90,936	89,242
Castings	23,716	23,969	19,346

	2018-19 (Rs.Cr.)		2019-20 (Rs.Cr.)
Sales	Q1	Q4	Q1
Pig Iron	263.09	286.15	273.17
<b>Realisation PMT</b>	<b>30,838</b>	<b>31,467</b>	<b>30,609</b>
Castings	215.33	231.79	187.33
<b>Realisation Per KG</b>	<b>90.80</b>	<b>96.70</b>	<b>96.83</b>
Other Sales			
<i>Coal Sales</i>	-	-	-
<i>By-products</i>	8.27	11.94	10.95
<b>Net Sales</b>	<b>486.69</b>	<b>529.88</b>	<b>471.45</b>
Freight on Sales	9.57	10.16	10.54
<b>Revenue from Operations</b>	<b>496.26</b>	<b>540.04</b>	<b>481.99</b>

Note : Figures have been regrouped wherever required



# Financial Highlights – Quarterly

## **Other Expenses**

### ➤ **Q1 2019-20 Vs. Q1 2018-19:**

#### *a. Decrease in Power, fuel and Water expenses*

*at Koppal – Rs 6 Cr. is on account of reduction in castings production and operation of Turbo generators in Q1-19-20 which were under maintenance in previous year*

*at Solapur – Rs. 4.60 Cr is on account of generation of power from Solar plant*

#### *b. Decrease of Rs. 9.80 Cr is due to decreased production of Castings*

### ➤ **Q1-2019-20 Vs Q4-2018-19 :**

#### *a. Decrease in Power, fuel and Water expenses*

*at Koppal – Rs 2.25 Cr. is on account of reduction in castings production and operation of Turbo generators in Q1-19-20 which were under maintenance in previous year*

*at Solapur – Rs. 2 Cr is on account of generation of power from Solar plant*

#### *b. Decrease of Rs. 10 Cr is due to decreased production of Castings*

#### *c. Decrease of Rs.2.15 Cr on account of one time maintenance expenses incurred in Q4 2018-19*



Enriching Lives

# Awards and Recognition



KFIL-KOPPAL Plant received **“SUPERIOR PERFORMANCE FY-2019”** Award from Mahindra

# Awards and Recognition



**KFIL received award from VECV in New Product Development category for faster development**



# Disclaimer

---

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



Enriching Lives

---

**THANK YOU**