

# Financial Presentation for Quarter-II FY 2020-21

## Financial Highlights – QII FY 2020-21



Rs. in Crores. **Year Ended Quarter Ended Period Ended** 30-Sep-20 30-Jun-20 30-Sep-19 30-Sep-20 30-Sep-19 Particulars 31-Mar-20 Unaudited Unaudited Unaudited Unaudited Unaudited Audited 486.24 213.04 464.24 699.28 946.23 **Revenue from Operations** 1,849.66 0.67 0.61 1.50 1.28 1.65 15.64 Other Income Total income (1+2) 486.91 213.65 465.74 700.56 947.88 1,865.30 **Expenses** (a) Cost of Materials consumed 116.85 608.24 1,131.40 250.78 289.62 367.63 (b) Purchase of stock-in-trade (c) Changes in inventories of 0.93 9.58 16.04 10.51 7.02 1.67 finished goods, Stock-in -Trade and work-in-progress 96.40 (d) Employee benefits expense 19.55 25.45 43.71 49.26 24.16 (e) Finance costs 6.43 6.82 5.05 13.25 9.95 17.26 (f) Depreciation and 19.02 17.65 14.00 36.67 28.06 57.51 amortisation expense (g) Other expenses 100.84 55.51 91.34 156.35 194.82 404.88 **Total Expenses** 402.16 225.96 441.50 628.12 897.35 1,709.12 Profit Before tax 84.75 -12.31 156.18 24.24 72.44 50.53

Note: Figures have been regrouped wherever required.



### Financials

					70 LL	<b>Sales</b>
Particulars	Quarter Ended			Period	Year ended	
Faiticulars	30-Sep-20	30-Jun-20	30-Sep-19	30-Sep-20	30-Sep-19	31-Mar-20
Material Costs	51.8%	59.3%	65.8%	54.1%	65.0%	61.3%
Power Costs	4.5%	7.2%	5.6%	5.3%	5.6%	5.9%
Employee Benefit Expenses	5.0%	9.2%	5.5%	6.3%	5.2%	5.2%
Finance Costs	1.3%	3.2%	1.1%	1.9%	1.1%	0.9%
Profit Before Tax	17.4%	-5.8%	5.2%	10.4%	5.3%	8.4%
Profit After Tax	13.5%	-8.0%	2.8%	6.9%	3.3%	6.1%
EBITDA	22.7%	5.7%	9.3%	17.5%	9.4%	12.5%

#### % to Sales

*Note : Figures have been regrouped wherever required* 



### Sales Comparison

				Qty ( MT)				
	For	the Quarter E	nded	For the Perio	For the Year ended			
Sales (Qty MT)	30-Sep-20	30-Jun-20	30-Sep-19	30-Sep-20	30-Sep-19	31-Mar-20		
Pig Iron	81,467	40,011	95,184	1,21,478	1,84,426	3,58,146		
Castings	24,388	10,672	18,579	35,060	37,924	78,663		

Rs. In Crores

	For	the Quarter Ei	nded	For the Perio	For the Year ended		
Sales	30-Sep-20	30-Jun-20	30-Sep-19	30-Sep-20	30-Sep-19	31-Mar-20	
Pig Iron	252.37	112.54	279.28	364.90	562.71	1,070.00	
Realisation Rs. PMT	30,978	28,127	29,341	30,039	30,511	29,876	
Castings	222.12	95.65	173.85	317.76	361.46	734.21	
Realisation Rs. Per KG	91.08	89.62	93.58	90.63	95.31	93.34	
By-products	11.75	4.86	11.11	16.61	22.06	45.45	
Net Sales	486.24	213.04	464.24	699.28	946.23	1,849.66	
Revenue from Operations	486.24	213.04	464.24	699.28	946.23	1,849.66	

*Note : Figures have been regrouped wherever required* 

28-Oct-2020



The business of the company returned to normalcy after lifting of the nationwide lockdown in stages on account of Covid-19 and the company is experiencing good demand for its products from the customers

The Company started reaping the benefit from commissioning of Coke Oven Plant and Power Plant. Both the plants were operational for the full quarter and Coke oven is operating at almost 100% capacity and Power Plant is operating at 75% of the installed capacity.

Further the Input materials were strategically sourced which has benefited the company

On account of capitalization of both the projects the Term Loan Interest and Depreciation has increased

### **AWARDS & ACCOLADES**







"Outstanding Contribution for New Product Development Award" from Volvo Eicher "Fastest Growing Steel Company (Small) Award" from Construction World



Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



# THANK YOU