



# Financial Presentation for Quarter-IV Mar-20 FY 2019-20

# Financial Highlights

## – QIV FY 2019-20



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Rs. in Crores

Particulars	QIV Mar'19 FY2018-19	QIII Dec'19 FY 2019-20	QIV Mar'20 FY 2019-20	Variation QIV-19-20 Vs QIV-18-19	Variation QIV-19-20 Vs QIII-19-20
<b>Revenue from Operations</b>	540.04	455.25	448.18	-17%	-2%
Other Income	3.91	0.46	14.27	265%	3002%
<b>Total Income</b>	<b>543.95</b>	<b>455.71</b>	<b>462.45</b>	-15%	1%
Cost of Material Consumed	346.14	271.86	251.30		
Purchases of Stock in Trade	-	-	-		
Changes in Inventories	(3.80)	6.27	(11.62)		
<b>Sub-total</b>	342.34	278.13	239.68	-30%	-14%
<b>% to Revenue from Operation</b>	63%	61%	53%		
Employee benefits expense	24.79	22.81	24.33	-2%	7%
Other expenses	124.69	101.57	109.23	-12%	8%
<b>EBIDTA</b>	52.13	53.20	89.21	71%	68%
Finance Cost	4.36	4.07	3.24	-26%	-20%
Depreciation and amortisation expense	14.29	14.77	14.68	3%	-1%
<b>PBT</b>	33.48	34.36	71.29	113%	107%

Note: Figures have been regrouped wherever required.



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# Sales Comparison

Sales	2018-19 (MT)		2019-20 (MT)				
	Q4	Total	Q1	Q2	Q3	Q4	Total
Pig Iron	90,936	3,58,558	89,242	95,184	91,767	81,953	3,58,146
Castings	23,969	97,268	19,346	18,579	20,009	20,730	78,663

Sales	2018-19 (Rs.Cr.)		2019-20 (Rs.Cr.)				
	Q4	Total	Q1	Q2	Q3	Q4	Total
Pig Iron	296.52	1,175.72	283.43	279.28	259.34	247.95	1,070.00
<b>Realisation Rs. PMT</b>	<b>32,608</b>	<b>32,790</b>	<b>31,759</b>	<b>29,341</b>	<b>28,261</b>	<b>30,256</b>	<b>29,876</b>
Castings	231.58	923.11	187.61	173.85	183.45	189.30	734.21
<b>Realisation Rs. Per KG</b>	<b>96.62</b>	<b>94.90</b>	<b>96.98</b>	<b>93.58</b>	<b>91.69</b>	<b>91.32</b>	<b>93.34</b>
Other Sales							
Coal Sales	-	14.43	-				-
By-products	11.94	45.88	10.95	11.11	12.46	10.93	45.45
<b>Revenue from Operations</b>	<b>540.04</b>	<b>2,159.15</b>	<b>481.99</b>	<b>464.24</b>	<b>455.25</b>	<b>448.18</b>	<b>1,849.66</b>

Note : Figures have been regrouped wherever required

# Financial Highlights – Quarterly



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## Q4-2019-20 Vs Q4-2018-19

- Decrease in Material cost to Revenue from 63% to 53% is due to
  - Strategic sourcing of Input materials
  - Improvement in Casting Rejections
  
- Decrease in Other expenses is on account of
  - Reduced power cost from increased power generation and improved efficiency of :  
Turbo Generators at Koppal and  
Solar Plant at Solapur
  - Improvement in casting rejection has helped in reduction in consumption of  
production consumables



# Pandemic and actions taken by company

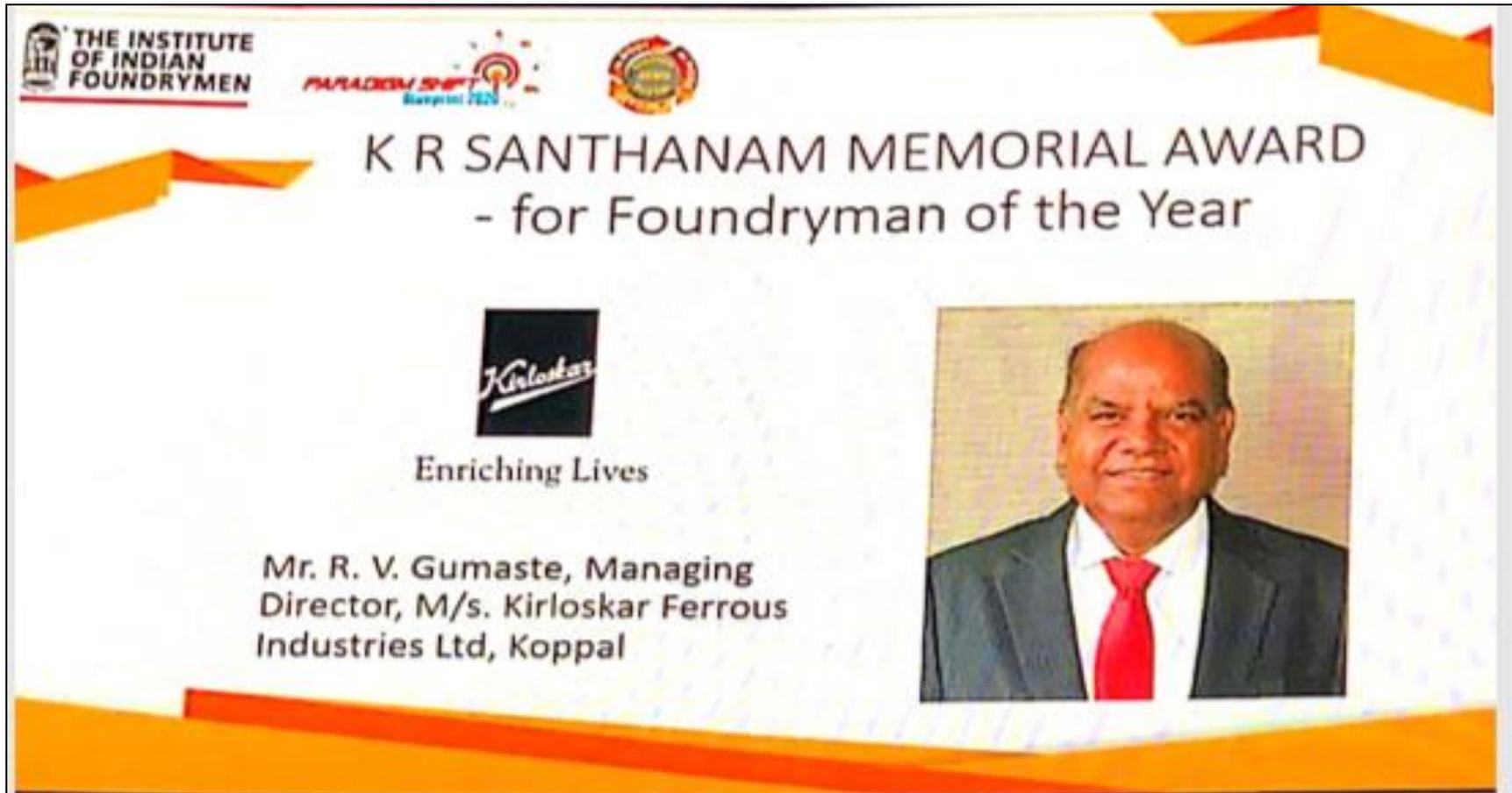
On account of outbreak of Pandemic Covid-19 Central Government declared nationwide lockdown from 24-March-2020. Company temporarily suspended its operations commencing from 23-March-2020. With partial opening of lockdown the operations resumed on 6-May-2020 and 5-June-2020 for Pig Iron Plant at Koppal, on 11-May-2020 for Foundry at Koppal and on 14-May-2020 for Foundry at Solapur after obtaining permissions from the appropriate Government authorities.

The Company has taken several measures to contain the outbreak such as

- Screening and Sanitizing at the in-gate for all the employees including contract employees.
- Sanitizing of the vehicles at the in-gate
- Sanitizing of the work places and premises on regular basis
- Implementation of Standard Operating procedures all over the company in line with the guidelines issued by MHA.

The Company will continue to closely monitor any material changes arising of future economic conditions and its impact on the business.

# Awards and Recognition



Mr. R V Gumaste – MD KFIL has received “ K R SANTHANAM MEMORIAL AWARD- For Foundryman of the Year” from IIF

# Awards and Recognition



**GARGI HUTTENES-ALBERTUS” – Green Foundry of the Year Award” from IIF**



# Disclaimer

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Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



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**THANK YOU**